

**FOOD AND BEVERAGE**

**ELGI**<sup>®</sup>  
Always Better.



# CUSTOMER SUCCESSES: USA



ONE FAMILY.  
ONE PURPOSE.



**Deal Title:** Better efficiency gained in food processing

**Customer:** Cobb-Vantress, inc

**Country/Region:** North Carolina, USA

**Solution sold:** EG 30

**Deal Summary:**

Cobb-Vantress, Inc., the worlds oldest and one of the leading suppliers of broiler breeding companies chose ELGi Equipments Ltd to meet the growing demands of compressed air in their food processing facility. The client chose ELGi over others because of their long relationship with ELGi's distributor in the region, the performance of ELGi compressors, savings in terms of energy and maintenance cost, ease of installation and small footprint. ELGi compressor eliminated the need for an additional compressor at their facility. The client was able to demonstrate the amount of savings and benefits they had with the timed shutdown, low energy consumption and minimal maintenance requirements of ELGi compressors.





## CUSTOMER SUCCESSES: AUSTRALIA

**Deal Title:** Nu-Pure Beverages enjoys ELGi's reliable and efficient benefits

**Customer:** Nu-Pure Beverages

**Country/Region:** Queensland, Australia

**Solution sold:** EG110CV & EG30

### Deal Summary:

Nu-Pure is a privately owned, mid-tier Australian water bottling Company. A bearing in the pump had failed in the existing compressor, and the OEM Service provider quoted on a replacement air end. Disappointed with the exorbitant price of spare parts for their existing compressor brand, they began considering migration to a more reliable brand. After careful research and consulting with the ELGi team, the customer was amazed at the value offering of ELGi and ordered an ELGi EG110CV. ELGi's EG30 soon followed this order. The customer has been experiencing low energy consumption, lifetime air-end warranty, quality of products and the competitive pricing. The customer has been satisfied after switching to ELGi and enjoying ELGi's reliable and efficient benefits.



**Deal Title:** ELGi compressors silently supporting the growing demands of the chocolate industry

**Customer:** Gianduiotto Bramardi

**Country/Region:** Italy

**Solution sold:** ELGi Global series

**Deal Summary:**

Gianduiotto Bramardi, a large, award-winning artisan chocolate factory, was born on the slopes of the Alps, on the Italian side. The founder Giovanni Bramardi, after a long experience as a confectioner in Paris, opened this workshop for chocolate production. The customer uses ELGi Global series Air compressors, which plays a significant role in preserving the unique taste and distinct flavour of their chocolates.

## CUSTOMER SUCCESSES: EUROPE

"I am an artisan and am concentrated on making savory chocolates. I know nothing of compressed air. For me, a good compressor is a machine that you install and forget. ELGi has been a good choice, it performs and stays quiet at work. So, I can concentrate on my craft."

- Mr. Franco Beccaria, heir of Founder Bramardi





**Deal Title:** ELGi ensures reliability and uninterrupted, high quality compressed air at Krones

**Customer:** Krones

**Country/Region:** Queensland, Australia

**Solution sold:** EG55CV / EG37CV

**Deal Summary:**

The customer Krones, a German packaging and bottling machine manufacturer's unit in Australia, had the requirements of air compressors that could meet the restricted power supply and yet perform at maximum efficiency. When they were looking for quality air compressors, they came across ELGi and ordered an EG55CV for the feed to the boosters & EG37CV variable speed drive for the low pressure. The variable drive feature in these compressors ensured power requirements are efficiently met and function at optimum condition. The customer was particularly convinced with ELGi's seamless and quick turnaround time, helping them to meet their deadlines efficiently.

## CUSTOMER SUCCESSES: AUSTRALIA



# CUSTOMER SUCCESSES: KOREA



**ELGi**

**Deal Title:** Improved efficiency with energy and cost savings

**Customer:** Confectionary Manufacturer

**Country/Region:** South Korea

**Solution sold:** OF170

**Deal Summary:**

One of the oldest and largest confectionary manufacturers in South Korea chose ELGi to meet their growing compressed air needs. The pre-existing non- ELGi centrifugal compressors proved to be inefficient when used in different load patterns due to intermittent load on the compressors. Sensitive industries such as food and beverage demand high efficiency and Class 0 oil-free air. This is one of the reasons why the client selected ELGi's Oil-Free Air Compressor, OF170 V which is driven by Variable Frequency Drive (VFD). ELGi air compressors ensured to provide 'Class 0' quality air with the most optimum output- matching power demand and power consumption. This allowed the client to achieve additional energy and cost savings. In a short span of time, the customer was thoroughly assured of ELGi's capability and subsequently, they also replaced the other compressors with ELGi to ensure smooth operations at their plant.

# CUSTOMER SUCCESSES: THAILAND



*“ELGi machines are incredibly efficient and come with great power savings features.”*

Mr. Manus Dunpaisol  
Machine Controller, Nittaya Thai Curry

**ELGi**



**Deal Title:** Fast and hygienic packaging for Nittaya Thai Curry - ELGi makes it possible!

**Customer:** NITTAYA THAI CURRY

**Country/Region:** Thailand

**Solution sold:** EN18

## **Deal Summary:**

Nittaya curry is a unique Thai curry paste prepared by Ms Nittaya and her family, formulated in the year 1964. Since then the recipe has become extremely popular and are now used in households, luxury hotels, airlines and restaurants. Their business has increased continuously over the years and has been meeting growing market demands. Nittaya Thai Curry uses airflow in their packing process and pouring ingredients while packaging. They have successfully employed ELGi's EN18 -7 Bars to serve this entire process in their plant. Nittaya found ELGi to be the most suitable air compressor because of its reasonable price, lowest cost of ownership, excellent after-sales support and energy-efficient benefits.

# CUSTOMER SUCCESSES: THAILAND



*“ELGi air compressors deliver efficient airflow with the least power consumption when compared to other brands in the market.”*

Mr. Luecha Jampahom  
Maintenance Manager, Thai Edible Oil Co., Ltd.

**ELGi**



**Deal Title:** ELGi's Class 0 compressed air together with our Always Better promise enables efficient operations at Thai Edible Oil.

**Customer:** THAI EDIBLE OIL CO., LTD.

**Country/Region:** Thailand

**Solution sold:** 4 units of ELGi air compressors

## **Deal Summary:**

Thai Edible Oil Co. Ltd was established in 1977 to manufacture superior quality health oil such as rice bran oil from Thai rice. Thai Edible Oil believed that they could transform high-quality rice bran into premium quality rice bran oil. Thai Edible oil needed clean and uncontaminated air for their manufacturing processes. They purchased four units of ELGi air compressors to replace their existing inefficient non- ELGi compressors. Thai Edible Oil chose ELGi because of its capability of providing high-quality non-contaminated air, efficient airflow and lowest cost of ownership benefits.